

INDIA-CANADA ENERGY FORUM

FRIDAY, JULY 17 & 18, 2014

MCDUGALL CENTRE

CALGARY, ALBERTA

Energy security is a top Indian priority. The recent, decisive victory of a pro-business government will accelerate growth and spur demand for fossil fuels. Canada has been identified as a potential investment partner and a leading source of innovative technology and services.

The Canada-India Business Council, in partnership with the University of Alberta School of Business and the Petrotech Society of India, is hosting an Energy Forum July 17 and 18, in Calgary. The Forum will bring together leaders and experts from both countries to discuss oil and gas investment, crude oil trading and refining, unconventional gas development and oil and gas sourcing from Canada.

This is an excellent opportunity for Canadian producers as well as providers of energy technology and services to learn more about India's energy needs and how best to respond.

Attendees from India include the Ministry of Petroleum and Natural Gas, Directorate General of Hydrocarbons, ONGC, Indian Oil Corporation, Oil India, Gas Authority of India and Petronet LNG.

Reception & Dinner

Date: Thursday, July 17, 2014

Time: 6:00 p.m.

Location: Petroleum Club
319 5 Ave SW

Forum

Date: Friday, July 18, 2014

Time: 8:45 - 4:30 p.m.

Location: McDougall Centre
455 6th Street SW

FOR SPONSORSHIP OPPORTUNITIES AND MORE INFORMATION, PLEASE CONTACT

BELLE L SERIO Vice President & Director of Operations at : T 416-214-5947 ext. 22 bserio@canada-indiabusiness.ca



INDIVIDUAL TICKETS, FULL FORUM

C-IBC MEMBER **NON-MEMBER**
\$175 + 5% tax \$200 + 5% tax

RECEPTION & DINNER (JULY 17 EVENING)

\$100 + 5% tax

C-IBC SPONSORSHIP OPTIONS

JULY 17 RECEPTION

GOLD SPONSOR **TABLE FOR 10 PEOPLE, SPACE FOR SIGNAGE**
\$2,500 + 5% tax \$900 + 5% tax

JULY 18 FORUM

LUNCH SPONSOR
\$2,500 + 5% tax

GOLD SPONSOR
\$5,000 + 5% tax

- 5 full day program admissions
- Corporate table with signage and preferred placement
- 1 seat at head table
- Speaking role
- Acknowledgement on all printed and electronic marketing materials
- VIP seating at Forum
- Private meetings

CONTACT INFORMATION

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REGISTRATION INFORMATION

Please pay by credit card or make your cheque payable to
The Canada-India Business Council, 1 St. Clair Avenue East, Suite 302, Toronto, Ontario M4T 2V7
Please mail or fax your application to (416) 214-9081. GST Registration #R124157587
Confirmation of attendance will be made after payment has been processed.

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India-Canada Energy Forum

Friday, July 18, 2014

Calgary, Alberta, Canada

Draft Agenda



WELCOME AND INTRODUCTORY REMARKS: 8:45 to 9:00 AM

SESSION 1: 9:00 to 10:15 AM

Investment Opportunities in Canada

- Regulations affecting SOEs and private/public companies;
- 2013 Revisions of ICA and SOE Guidelines
 - Myths and reality of the Canada Investment Act (ICA)

Opportunities for Indian companies in Alberta

Recent areas of interest in Alberta upstream (unconventional gas, vs. oil sands), midstream and downstream investments and integrated operations

Various investment modes in Alberta (acquisition, joint ventures), M&A regulations, and legal options

Indian government policies surrounding “Maharatna” status and overseas investment rules.

Strategies and motivations of PSUs focusing on E&P, equity oil, global supply chains

Planned Presenters

Jonathan DeWolfe, Director, Policy and Outreach, Industry Canada

Prem Singh, Principal, Affluence Capital

John Zahary, CEO, Sunshine Oil Sands (ret.)

ONGC Videsh Ltd.

SESSION 2: 10:45 to Noon (12:00 PM)

Crude Oil Trading and Refining

Update on pipeline infrastructure and rail to Canada’s East Coast

Future Western Canadian benchmark and various crude streams likely to play role in future India-Alberta trade

India’s crude oil purchase policies, tender rules, term contracts, and techno-commercial considerations (e.g. NOCs vs. MNCs and official selling prices)

Crude receipt capacity of Indian refineries

Best practices in processing high tan and high sulphur crude

Planned Presenters

Russ Girling, CEO, TransCanada (TBC)

Richard Masson, CEO, Alberta Petroleum Marketing Commission (APMC)

Mike Ashar, CEO, Irving Oil, EVP Suncor (ret.)

Indian Oil Corporation

LUNCH Noon to 1:30 PM

<p>Lunch and Keynote Presenters</p> <p>Presentations and moderated questions from the luncheon audience to presenters, on their proposed topics:</p> <ul style="list-style-type: none"> • Energy Priorities for the new Government of India. • Current Environment for Investment in Canada. 	<p>Moderator/M.C. Dave Mowat, President, ATB Bank (TBC)</p> <p>Alberta Representative Hon. Diana McQueen, Minister, Alberta Energy</p> <p>India Representative Directorate General of Hydrocarbons, India</p>
<p>SESSION 3: 1:30 to 2:45 PM</p>	
<p>Policy, Regulatory, and Operational Best Practices in Unconventional Hydrocarbon Development</p> <p>Challenges of unconventional resource development, or play-focused resource development</p> <p>Development of the unconventional regulatory framework</p> <p>India moving to marginal and high-cost reservoirs</p> <p>Canada-India engagement in unconventional technologies and services transfer to India's new plays</p> <p>Investment Opportunities in India</p>	<p>Planned Presenters</p> <p>Jim Ellis, CEO Alberta Energy Regulator</p> <p>Kevin Hefferman, President, Canadian Society of Unconventional Resources</p> <p>ONGC (Explorations)</p> <p>Mark Salkeld, Pres. & CEO, Petroleum Services Association of Canada</p> <p>Directorate General Hydrocarbons, India</p>
<p>SESSION 4: 3:00 to 4:15 PM</p>	
<p>Coastal and LNG Developments</p> <p>Linking upstream Canadian assets to East Coast projects and facilities</p> <p>LNG Facilities, Opportunities, and Challenges in India</p>	<p>Planned Presenters</p> <p>Senior government representative from Atlantic Canada</p> <p>David Collyer, President, Canadian Association of Petroleum Producers</p> <p>Director, H-Energy (TBC)</p> <p>Dr. A.K Baylan, Managing Director & CEO, PETRONET LNG</p>
<p>FINAL PANEL- 4:15 to 4:45 PM</p> <p>To wrap-up and conclude:</p> <p><i>Where lies the greatest potential for future bilateral partnerships?</i></p> <p><i>Where do we go from here?</i></p>	